



**MOBILE-CELLULAR TELEPHONE SUBSCRIPTIONS
REPORT AS OF NOVEMBER 2021**

Disclaimer: Information provided in this report is subject to alteration in case of any revisions or updates deemed necessary

1. Mobile-cellular telephone subscriptions as of November 2021

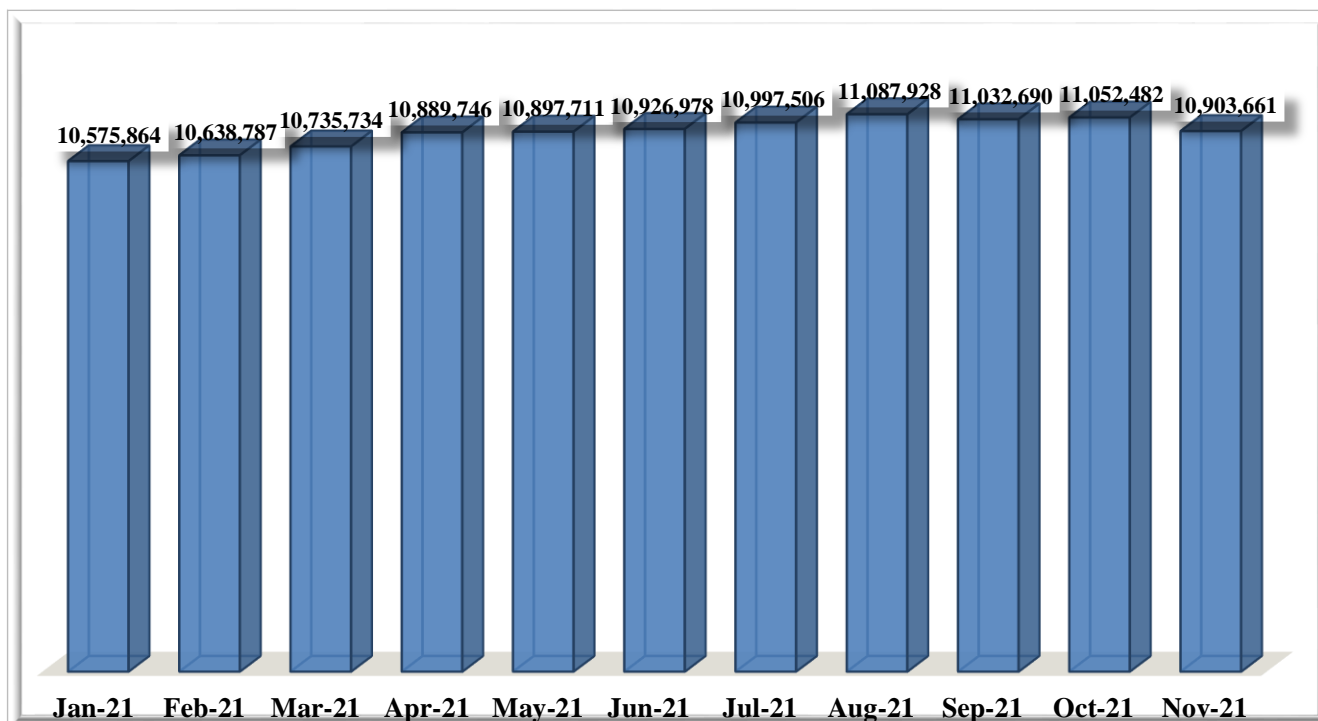
The total number of active mobile-cellular telephone subscriptions¹ in Rwanda decreased up to 10,903,661 at the end of November 2021 compared to 11,052,482 SIM cards reported at the end of October 2021, representing a decrease of 1.35%. The postpaid subscriptions raised from 114,420 at the end of October 2021 to 114,923 SIM cards recorded at the end of November 2021 and prepaid subscriptions decreased to 10,788,738 as of November 2021 in comparison to 10,938,062 SIM cards reported at the end of October 2021.

Table 1: Active mobile-cellular telephone subscriptions as of November 2021

Name of operator	Oct-21			Nov-21			Monthly variation
	Postpaid	Prepaid	Total	Postpaid	Prepaid	Total	
MTN Rwanda Ltd	109,525	6,897,197	7,006,722	110,018	6,800,003	6,910,021	-1.38%
Airtel Rwanda Ltd	4,895	4,040,865	4,045,760	4,905	3,988,735	3,993,640	-1.29%
Total	114,420	10,938,062	11,052,482	114,923	10,788,738	10,903,661	-1.35%

Source: Operators' reports

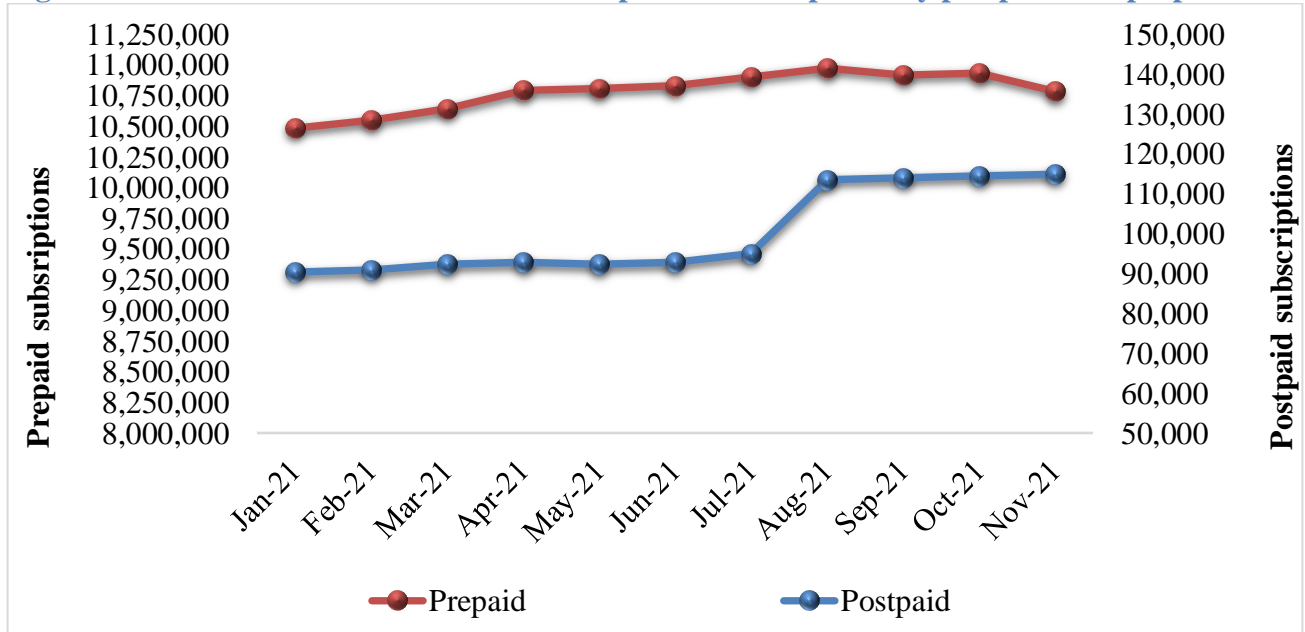
Figure 1: Trend of active mobile-cellular telephone subscriptions



Source: Operators' reports

¹ Active mobile-cellular telephone subscriptions are the number of SIM Cards generated revenue to the operator within the last 90 days.

Figure 2: Trend of active mobile-cellular telephone subscriptions by postpaid and prepaid

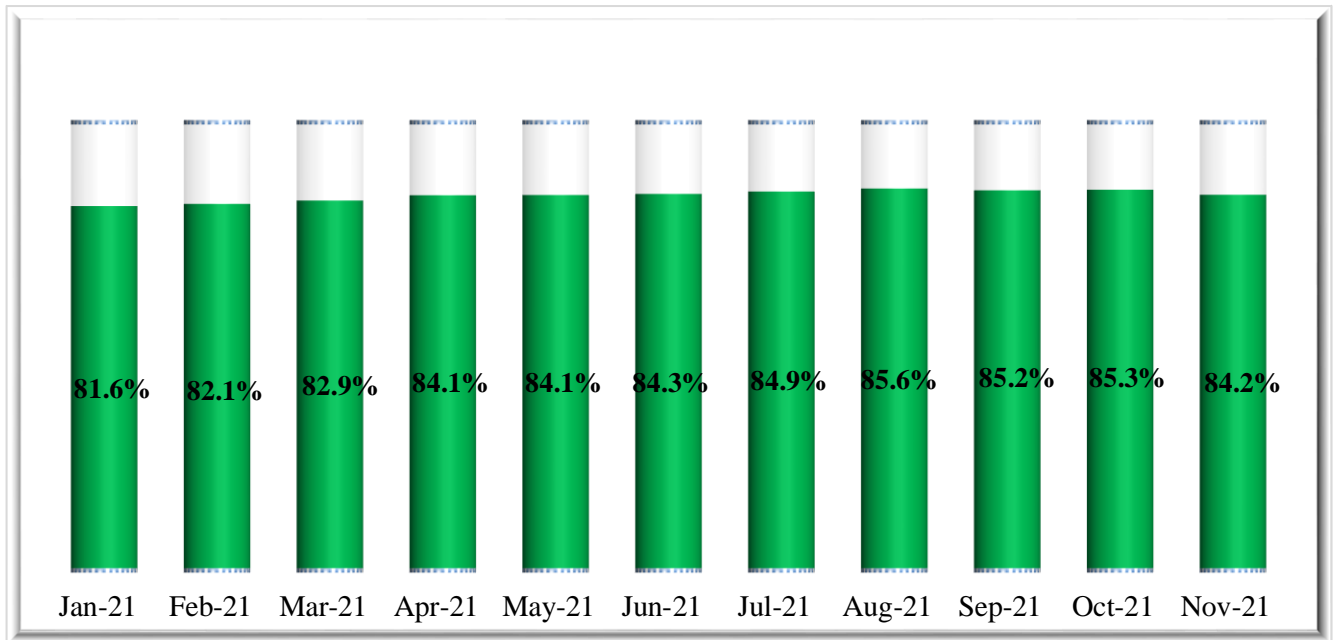


Source: Operators' reports

2. Mobile-cellular telephone subscriptions per 100 inhabitants

As of November 2021, the Mobile Penetration Rate that refers to the number of active SIM cards per total projected population was 84.2% compared to 85.3% reported at the end of October 2021.

Figure 3: Trend of mobile-cellular telephone subscriptions per 100 inhabitants

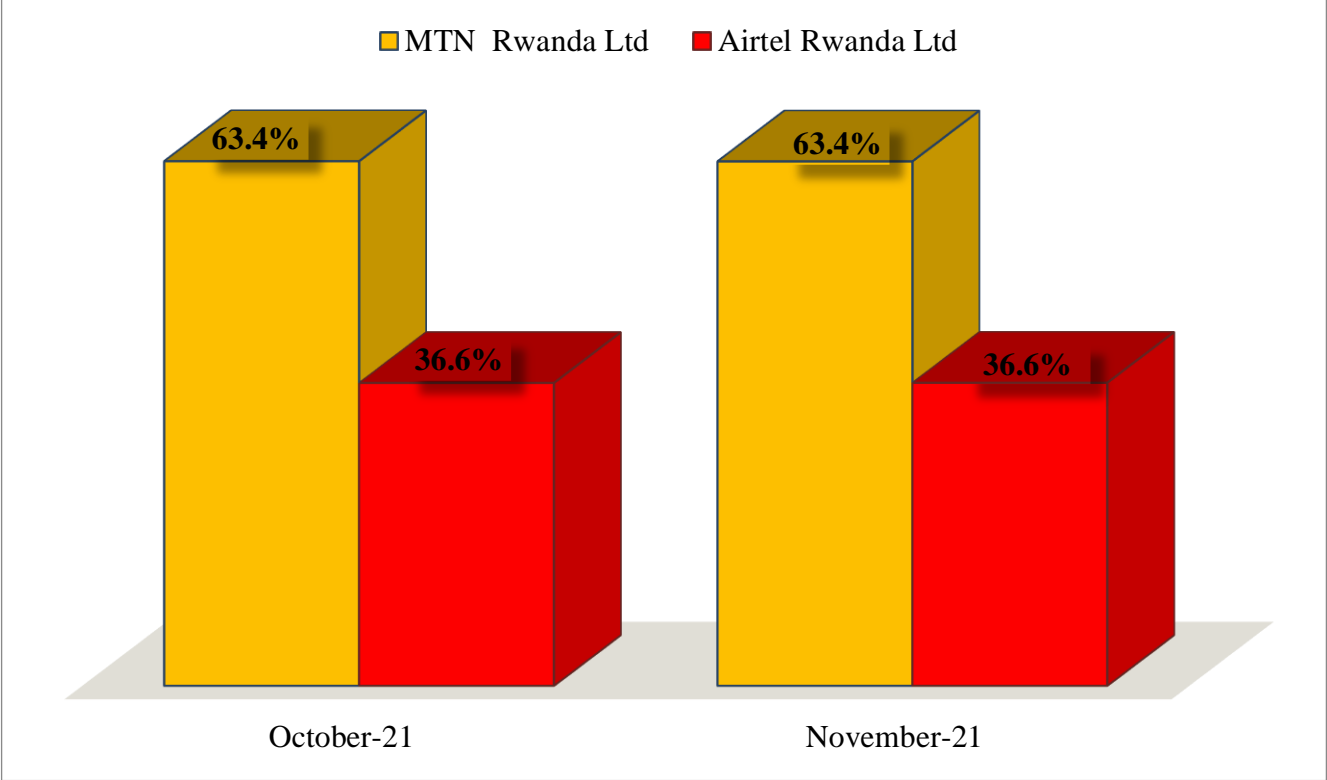


Source: Operators' reports

3. Market share for mobile (SIM cards) subscriptions

During the last two months, the mobile-cellular telephone subscriptions market shares for MTN Rwanda Ltd and that for Airtel Rwanda Ltd remained at 63.4% and 36.6% respectively as illustrated in Figure 4.

Figure 4: Market share trends for mobile-cellular telephone subscriptions per operator



Source: Operators' reports